

IN BRIEF...

Some of the recent stories you may have missed on www.shdlogistics.com this month...

Segro has launched a 173,000 sq ft speculative second phase at Enfield's Navigation Park – described as London's first 'carbon neutral' logistics scheme – as demand for inner London logistics floorspace continues to grow...

Transaid, the partner charity of the SHD Logistics Awards, has expanded its professional driver training programmes into Malawi, following the programme's success in raising commercial driver training standards in Tanzania, Uganda and Zambia...

The FLTA Awards for Excellence has unveiled the biggest change in its 22-year history – for the first time, the FLTA will appoint a 'jury of 12' fork lift truck experts to judge the winners in the four main product categories...

Brexit priorities for the FTA's international haulage members include tariff-free access to the Single Market and the ability to hire non-UK drivers, according to a new survey...

Hoppecke Industrial Batteries will use IMHX to showcase its brand new lithium-ion battery and charger...

Doosan secured a continued role as an official patron of The Open Championship (also known as the British Open) for 2016 as well as a wide array of related online and offline branding campaigns...

Door manufacturer Hörmann has helped to raise over £3,000 for the Alzheimers Society, which funds research and support for people living with Dementia to be carried out in the UK and around the world...

The FLTA has recently added to its extensive library of Fact Sheets by updating its legal advice on the frequency of fork lift truck refresher training for operators...

The Freight Transport Association has identified the top 10 crunch issues for British logistics as the country prepares to leave the European Single Market...

Yorkshire-based polymer safety barrier company A-SAFE has opened its 10th overseas subsidiary, in Sydney, Australia...

A 173,000 sq ft Manchester warehouse is being offered for sale for £10m as owners make a cautious post-Referendum return to the market...

PALLET NETWORKS

First new UK pallet network in a decade launched

Two former directors of Fortec Distribution Network have announced plans to launch a major new UK pallet network, **Principle**. Neil Hodgson and Marcus Fischer will lead this first new venture within the palletised freight sector in over 10 years.

With a joint seven-figure investment from private equity and corporate bank lending, the network will be operational in the next few months, and officially trading from the new year. Initially employing over 60 people, the central hub will operate from a purpose-built site in the Midlands.

Principle has an ambitious five-year growth and expansion plan. Neil Hodgson, CEO Principle Pallet Network, said: "Despite this being a mature market, there is a proven opportunity for a new pallet network to enter the market with a firm focus on identified vertical markets which demand high levels of service, security and information."

"Principle will be an attractive proposition for transport businesses



Fischer (left) and Hodgson: "Proven opportunity"

looking to enhance their current service offering and augment their future potential."

Principle chief operating officer, Marcus Fischer, continued: "Whilst based on the traditional pallet network model, our intention is to develop Principle into a

unique network within the sector. We are looking to attract like-minded partners from the transport sector, who share our passion for service excellence and vision for profitable growth." ■

➤ www.priciplepallets.co.uk

JOBS

Amazon to create 1,000 new jobs

Amazon will create a further 1,000 permanent jobs in the UK this year on top of 2,500 permanent roles previously announced in January, in preparation for the Christmas peak.

This includes resourcing Amazon's fastest delivery service Prime Now, which a year after launch is now available to more than 30% of the UK population.

Doug Gurr, UK country manager for Amazon, said: "We are hiring for all

types of roles, from software engineers, computer programmers and corporate managers in our R&D centres and head office, to operations managers, engineers, service technicians, HR roles and order fulfilment roles in our fulfilment centres."

Amazon is now planning to create more than 3,500 permanent full-time jobs in the UK this year. This will bring the total number of full-time permanent

employees to more than 15,500 by the end of this year.

Amazon has invested more than £4.6bn into the UK economy since 2010, and the news comes just weeks after business networking site LinkedIn ranked Amazon one of the top 10 UK companies for both attracting and retaining talent. ■

➤ www.amazon.jobs

RETAIL

Poundland sold for £600m

Discount chain **Poundland** has been bought for £597m by South African retail group Steinhoff International, which owns 40 retail brands in 30 countries, including Bensons for Beds and Harveys in the UK.

Poundland operates more than 900 stores across the UK, Ireland and

Spain, and employs 18,000 people, but recently announced falling profits.

Poundland chairman Darren Shapland said: "The Poundland board believes that Steinhoff's all-cash offer presents Poundland shareholders with an opportunity to realise their shareholding at a certain and attractive

price."

In June, Poundland reported a fall in full-year profits as it admitted the integration of 99p Stores, which it bought in September last year, had placed a "strain" on its business. ■

➤ www.poundland.co.uk

Leading Technology

7 Series Heavy Forklift Trucks



18 to 25 Tonne

Delivering safe, reliable productivity whilst providing maximum value to customers



SAFE



- Doosan DL06 Euro Stage IV Engine
- No diesel particulate filter
- 360 degree visibility
- Rear view camera & LCD screen



RELIABLE



- Rugged reliability
- Oil-cooled disc brakes
- Fully automatic Dana transmission
- Endurance Kessler drive axle



PRODUCTIVE



- Superb productivity
- Excellent ergonomics
- Superior visibility
- Outstanding performance

COMPANY	STAND No.	COMPANY	STAND No.	COMPANY	STAND No.	COMPANY	STAND No.	COMPANY	STAND No.
Abco Kovex UK Ltd.....	10K21	Briggs Equipment UK Limited.....	12S95	Electrofit Zapi Ltd.....	12X61	Hörmann (UK) Ltd.....	10J37	London Electronics Ltd.....	12V98
Access Budget Safety Fences.....	8D14	Briggs Equipment UK Limited.....	10H50	Elokon Sicherheitstechnik GmbH.....	8C12	Hoza BV.....	9A06	Longhe UK Ltd.....	11M11
Access UK Ltd.....	10K50	BS Handling Systems Ltd.....	12U89	EnerSys Motive Power.....	12U90	Hubtex UK Ltd.....	Outside area	Lucas Systems EMEA.....	8C20
Adpak Machinery Systems.....	9B37A	Bulmor Industries GmbH.....	11N30	Epowetrucks.....	8B30	Hurst Green Plastics Ltd.....	9C36	Lutterworth Ecolighting Ltd.....	12U96
Adpak Machinery Systems.....	9A76	Caljan Rite-Hite Ltd.....	AM4	Ergomat.....	8A44	Hyundai Heavy Industries Europe NV.....	10J60	Luxonic.....	12S98
Advanced Automated Systems.....	8A27	Calor Gas Ltd.....	10J27	EspeX Batteries Ltd.....	11N51	I.D. Systems GmbH.....	12S74	M.P.M. S.r.l.....	9B22
Advanced Handling Ltd.....	12S55	Camso UK Ltd.....	12W52	Espresso.....	12X60	IBC Tippers Ltd.....	8A40	Mace Industries Ltd.....	11Q24
Aetna UK Ltd.....	9C15	CAPS Systems.....	8A26	European Mezzanine Systems Ltd.....	9A70	IBCS Ltd.....	12X85	Manbat Ltd.....	11N41
AFI-Uplift Ltd.....	11Q11	Carbon8Lighting.....	8D24	Euroroll.....	9A53	IBIS Packaging Solutions.....	11R68	Manitou Ltd.....	12X75
Aganto Ltd.....	11N68	Cargo Stop International Ltd.....	12V102	Eurosor BV.....	8B11	lfm Electronic Ltd.....	10K9	Marangoni S.P.A.....	10H10
AisleMaster.....	12Y69	Cargopak.....	9C48	EXDS Ltd.....	9D30	IMHX 2019.....	9A15	Marigen Products Limited.....	9A54
Albright International Limited.....	12T60	Cascade UK.....	12W90	Expresso.....	12W50	Impact Handling.....	OS2	Maxam Tire International.....	12V62
Aldermore Bank Plc.....	11N35	Cesab Material Handling UK.....	12X57	Factorycat UK.....	8A30	Impact Handling.....	10H27	Maxtruck.....	10L71
ALEM.....	8A50	CFTS.....	11M35	Fastrax Conveyor Rollers Ltd.....	11M12	Independent Training Standard Scheme & Register.....	10L65	McCue International.....	9B57
Alvey BV.....	11P20	CH Robinson Europe BV.....	8A37A	Filplastic UK Ltd.....	UK5	Indigo Software Ltd.....	9A64	Mecalux.....	9A60
Alwayse Engineering Ltd.....	8A14	Chaintec (UK) Ltd.....	11M17	Firetrace Limited.....	12U92	Indigo Software Ltd.....	UK3	Mentor Training Ltd.....	12W80
AmbaFlex bv.....	9E15	Charlotte Manutention.....	11Q9	Flogas Britain Ltd.....	10H16	Industore Ltd.....	9F50	Meta Storage Systems UK Ltd.....	11N43
Amber Industries Ltd.....	8D10	CHEP.....	8B40	Flowstore Systems Ltd.....	9C49	Industrial Cleaning Equipment.....	12V96	Metalsistem KRB Systems.....	9A51
AMHSA.....	AM00	Chess Logistics Technology Ltd.....	11Q25	FMH Conveyors.....	12V94	Industrial Labelling Systems Ltd.....	8B12	Mezzanine International Ltd.....	9D49
APEM.....	12U100	CipherLab Co., Ltd.....	8A47	Food & Drink Business Europe.....	8A48	Industrial Site Maintenance.....	12S80	MHP Industries Ltd.....	UK7
Apex Supply Chain Technologies.....	8C11	Clean Air Group.....	9A21	Fork Lift Truck Association Ltd.....	11M35	Industrial Tyre Network.....	11P11	Microtex Energy P Ltd.....	11P10
AR Storage Solutions.....	9C71	Clean Sweep UK.....	10L59	Forkliftaction Media Pty Ltd.....	9B6	Innolift UK.....	9A22	Midac UK Ltd.....	10H47
A-Safe UK Ltd.....	9F61	Close Brothers Asset Finance.....	12T55	Fromm Packaging Ltd.....	9D21	Inotec UK.....	10H68	MileX Engineering Ltd.....	10H57
Assa Abloy Ltd.....	11N53	C-Mech Services Ltd.....	8A36	Fronius UK Ltd.....	12V80	Interfit UK.....	12X80	Modula S.p.a.....	9F75
Autologic Systems Ltd.....	AM11	Cognex.....	9B89	FSDf.....	8D16	Interroll Ltd.....	9D60	Morsa Wrap.....	9B15
Automated Materials Handling Life Services Ltd.....	UK11	CoGri Group.....	10H61	Fulfil.com.....	9A65A	Investec Bank Plc.....	10H60	Mototile.....	10H53
Automated Packaging Systems Ltd.....	9D27	Combilift.....	12Y69 & outside area	G Force Europe.....	8A25	JBT Corporation.....	9F70	MSE-Forks BV.....	11P12
AV Innovate Ltd.....	8C35	Contact Packaging Plc.....	9B90	Garantell.....	9C26	Jiangsu Topower Wheel Co. Ltd.....	8A24	MSI Forks.....	8B10
Avanti Gas Ltd.....	9D61	Continental Tyre Group UK.....	12V65	Gebhardt European Conveyor Systems Ltd.....	9B63	JLG EMEA BV.....	12W25	Narrow Aisle Limited.....	12U84
Avonwood Developments Ltd.....	11P22	Conveyor Networks.....	AM8	George Utz Ltd.....	9C41	Jonge Poerink Conveyors.....	8B8	Navisat Telematics Ltd.....	9B24a
Axellent Ltd.....	10G60	Conveyor Systems Ltd.....	10K39	Gideon Hillman Consulting Ltd.....	UK8	Jungheinrich (UK) Ltd.....	AM13	Nene Storage Equipment Ltd.....	11M46
B + B Attachments Ltd.....	11N61	Conveyor Units Ltd.....	10H51	Gilbert Curry Industrial Plastics Co. Ltd.....	9B28	Jungheinrich (UK) Ltd.....	12X95	Neopost Shipping.....	8A34
B+ Equipment.....	10G57	Conveyor Units Ltd.....	12V61	Casio Rugged & Mobile Barcode Solutions.....	8A37	Jungheinrich (UK) Ltd.....	10L61	Nerak-Wiese Ltd.....	12V64
BACA Safety & Workwear.....	9E14	Craemer UK Ltd.....	9C34	GNB Industrial Power (UK) Limited.....	12U61	K Hartwall Oy Ab.....	9B35	Newland Engineering Co Ltd.....	AM2
Baoli UK.....	9F40	Crown Lift Trucks.....	10J61	Go Plastic Pallets.....	11N40	Kalmar.....	10J15	Niifisk Ltd.....	12V90
The Battery Group.....	10J23	Curtis Instruments (UK) Ltd.....	12S61	Gondola Skate.....	8A35	Kardex System (UK) Ltd.....	9C12	NPORS.....	12Y35
Battery Services Ltd.....	11M10	DAI Supply Chain.....	UK1	Good to Go Safety.....	11P23	Kasto Ltd.....	10H37	O.Kay Engineering Services Ltd.....	12U102
BCP.....	9A63	Daifuku Co Ltd.....	9F72	GPC Industries Ltd.....	9F48	Key Computers.....	10H58	Palmatic Handling Systems.....	11P14
Beaverswood Supply Co Ltd.....	9D51	Dalmec Ltd.....	12V81	Grammer.....	12S90	Keystone Castor Company.....	12U104	Payne Pallet Inverters Ltd.....	12T61
Beecraft (UK) Ltd.....	8A34A	Datalogic ADC UK.....	9A88	Grand Flame Ltd.....	9D25	Keytracker Ltd.....	9B47	PBK Storage Solutions.....	8A45
BE-Ge Seating UK Ltd.....	10K11	Davicon Mezzanine Floors Ltd.....	12S86	Gruppo TecnoFerrari S.p.A.....	9C25	Knapp AG.....	12U85	Pcdata BV.....	9A89
Bendi.....	11R61	Davis Derby Limited.....	12W81	Guidance Automation Ltd.....	9B21	Konecranes.....	10J20 & Outside area	Penny Hydraulics Ltd.....	12V72
Bibby Leasing Ltd.....	11M42	Dematic Ltd.....	9A55a	Guitel Point.....	8B20	Kubota UK Ltd.....	12X72	Pewisys Material Handling Bv.....	8B15
BIL Group Ltd.....	12Y63	Design4Safety Awards.....	11M35	GWP Group.....	12Y73	Lenze UK.....	UK4	PHS Group PLC.....	9D50
BITA.....	11M35	Diamond Phoenix Automation Ltd.....	AM12	H Varley Ltd.....	11Q10	Lighthouse (UK) Ltd.....	9A72	Pierau Unternehmensberatung GmbH.....	10K25
Bito Storage System Ltd.....	9F80	Dolav UK Ltd.....	8C45	H&SS Magazine.....	9B33	Liftmate.....	12V74	Pirtek UK Ltd.....	12V66
Bixolon Europe GmbH.....	8A10	Doosan Industrial Vehicle UK Ltd.....	11P61	Hako Machines Ltd.....	10J26	Lighthouse (UK) Ltd.....	9A72	Plastic Mouldings Northern Ltd.....	9C35
Bizerba (UK) Ltd.....	AM6	Dura-Belt Inc.....	12Y75	Handling Concepts Ltd.....	8C15	Lighting Services (UK) Ltd.....	8C40	Plug Power Europe.....	8A46
Blickle Castors And Wheels Ltd.....	9B39	Durwen UK Ltd.....	12V85	Harting Ltd.....	UK14	Linde Material Handling (UK) Ltd.....	12U45 & Outside area	PPS.....	8A28
BNP Paribas Leasing Solutions.....	12S70	E & K Automation.....	9B41	Hatmill Ltd.....	8A33	Link 51.....	12V63	Pramac UK.....	8C50
Boldscan.....	8D11	Easypack Ltd.....	9B23	HC Forklifts UK.....	12W96	LKE GmbH.....	12U93	Pro Handling Solutions Ltd.....	9E27
Bolzoni Ltd.....	12U95	Easypack Ltd.....	9A02	Hi Level Mezzanine Ltd.....	9G75	Loadhog Ltd.....	9E41	Proteus Software Ltd.....	9B99
Boplan.....	12X70	Eblo Seating Bv.....	11M18	Hoist Liftruck Mfg LLC.....	9F14	Logistex.....	9F58	Psb Intralogistics GmbH.....	8C13
Bott Ltd.....	9D40	Ecotile Flooring.....	11Q12	Honeywell Scanning & Mobility.....	9B79	Logistics Business Magazine.....	9A90	PSI Engineering Inc.....	AM1
Bradshaw Electric Vehicles.....	12W35	Ecotronic UK Ltd.....	10H69	Hoppecke Industrial Batteries.....	11M47	@Logistics Reply UK.....	11P68	PWS Stocksafe.....	9A08
Bravi Platforms.....	9C79	Efaflax UK Ltd.....	10H55			Logopak International Ltd.....	9B37	Pyroban Ltd.....	12V70
		Egemin Automation.....	9F47					PZ Metal Pallets.....	12W98

and the Aisle-Master VNA articulated trucks. Combilift will also be unveiling a new safety feature that can be fitted to its models and there will be more information on this when the show opens.

Visitors can get their first glimpse of Combilift before they enter the halls, as a Combi-SC Straddle Carrier will be on show in the outdoor area in front of the entrance. Originally developed for container handling, it is also increasingly being used by manufacturers of structural steel, concrete, and the wind power industry as a much more viable alternative to other heavy handling equipment. With a tilting facility it also offers many benefits for bulk loading and offloading in the recycling and scrap metal industry.

Managing director and CEO Martin McVicar comments: "Having our largest stand space to date allows us to do justice to our ever-growing range and IMHX is a great opportunity to show this to dealers and customers under one roof. We will be sticking to our very successful show formula – a mix of new products, live demos, entertainment and of course Guinness!"

Three years ago at IMHX 2013, **Curtis Instruments (Stand 12561)** launched a new range of speed controllers, exceptional in their extensive and unrivalled legislative compliance, along with a new battery monitoring system, Acuity.

This year, its innovation continues, with new instrumentation designed specifically for walkies and golf buggies (models 3140 and 909R), more new speed controllers for walkies and stackers (the AC F2A range), as well as

further development of its Acuity Battery Monitoring System, which includes the addition of Wi-Fi communication.

Also on show at this year's IMHX are exciting new additions to its market-leading range of battery chargers. The

93% efficient environmentally friendly (high frequency) HF-9 charger will help take care of your expensive truck battery as well as your budget.

Alongside this are the new 1622, 1626 and 1627CS; highly reliable on-board charging solutions with IP66 rated protection, capable of charging lead-acid or lithium-ion.

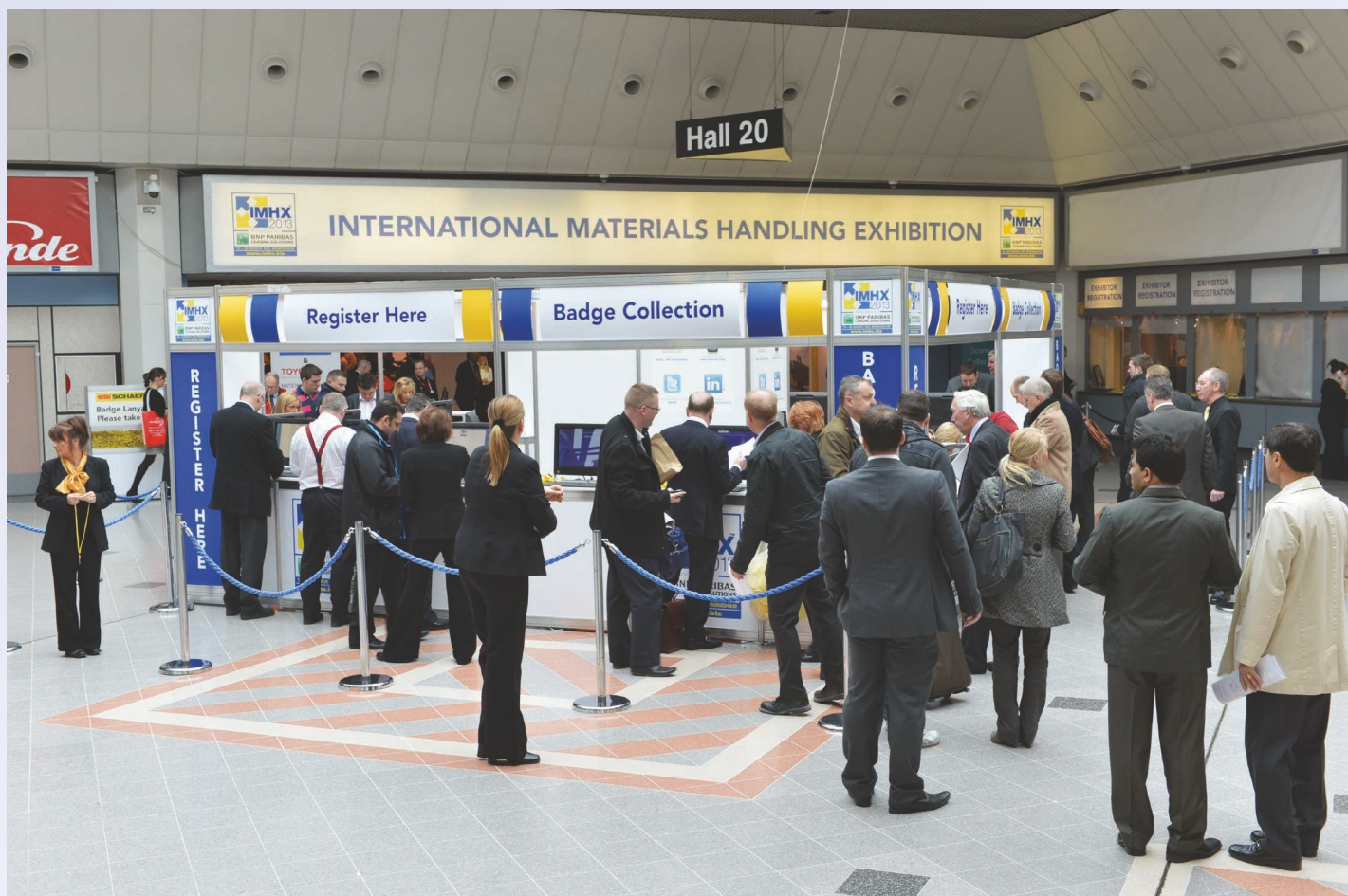
All of this displayed on Curtis' new customer-focused stand, with comfortable sit down area and its sought out "foot reviving" carpet, ensuring customer experience is five star right from the start. Large display

screens featuring product information that demonstrates how Curtis provide a full service and expert partners to assist you from beginning to end.

Fork lift truck manufacturer **Doosan (Stand 11P61)** describes itself as "the leading innovator of products and services that improve the quality of life for people and communities around the world".

Constant development of products ensures the latest concepts and innovations are put into practice, providing the highest quality and >>>80





leading technology within the fork lift truck industry to Doosan customers. Doosan says IMHX is "the perfect opportunity for you to come and experience this for yourselves".

Doosan will be exhibiting a vast range of new and improved products. Showcasing 16 trucks live on the stand, the new 25t and 80V four-wheel electric trucks will be unveiled with product introductions and demonstrations taking place throughout the week. This will provide visitors with the chance to experience the latest fork lift truck innovations first-hand.

The Doosan stand will be themed around customer focus, ensuring, says Doosan, "that the journey and experience with Doosan is first-class right from the start".

The stand will be formed of sections, with staff members guiding visitors through the different zones, explaining the stages and introducing customers to 'The Doosan Way'. This pathway allows visitors to interact with specific trucks dependent on their requirements, understand product developments, leading onto a live Fleet Management System with an interactive display, followed by dedicated After-Sales and Parts area - all demonstrating that Doosan can provide the full service under one roof.

Doosan will also be hosting live entertainment from a contemporary British artist internationally known for his unique methods. Visitors will be able to watch live performances and be in with a

chance of winning pieces of artwork.

Garantell (Stand 6C26) has in 2016 for the first time started an affiliated company outside Sweden, Garantell Ltd in the United Kingdom. Its aim is to increase its market presence into UK and Ireland.

Garantell develops and manufactures high-end wire mesh wall solutions. The product range includes durable and cost-effective machine guards, warehouse and industrial walls as well as wire mesh decking and anti-collapse mesh for storing of goods. The products are sold all over Europe and beyond.

Its experienced trade sales engineer Fernando Manganiello, who is fluent both in English and Italian language, works for Garantell Ltd in the UK, and you can meet him and Garantell's marketing director Kristin Hallgard at its IMHX stand.

Goplasticpallets.com and Goplasticboxes.com (Stand 11N40) will be returning to IMHX 2016 to showcase their unrivalled product portfolio, including the latest SF 800 H Retail Pallet and GoFold Twistlock Box range, as well as launch a brand new transport solution for the automotive and manufacturing industries.

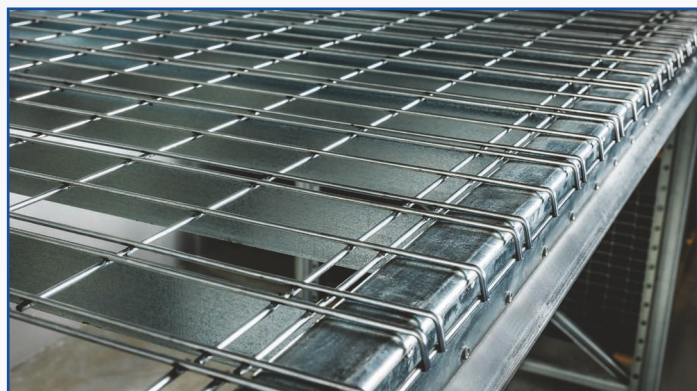
The SF 800 H Retail Pallet is the

latest in specialist models to join Goplasticpallets.com's extensive range of lightweight and cost-effective nestable pallets. The lightweight structure of the SF 800 H Retail Pallet measures 1,200mm (l) x 800mm (w) x 145mm (h) and weighs just 10.7kg. As it can be used for multiple tasks, from order picking to transferring stock to the shop floor, and is designed to withstand the rigours of a closed loop retail environment, this durable pallet truly is a retailer's best friend.

The distinctive GoFold Twistlock Box range of foldable plastic boxes is designed specifically for large volume retailers, grocers and growers. The unique Twistlock feature release mechanism appeals to users since the boxes can be collapsed on the shop floor with maximum speed and minimal noise pollution. Measuring 600mm x 400mm, the new Twistlock foldable boxes suit specific load requirements, as they are available in three different heights, from 118mm at 23.6 litre capacity up to 229mm at 46.8 litre capacity.

Other products available for demonstration at IMHX include: the 670-litre bulk pallet container GoBox 1210 BBC; the very strong and long lasting APB 1210 Pool Perforated 5R Blue pallet; the GoMaxi 64199p – a versatile bale arm crate that both

>>>89



Company name: Doosan Forklifts
 Stand Number: 11P61
 Telephone: +44 (0)1604 825600
 Website: www.doosanforklifts.co.uk



HIGHLIGHTS

- 16 TRUCKS SHOWCASED ON-STAND
- PRODUCTS, SERVICES, DESIGN, INNOVATION, SUPPORT AND AFTER-SALES IN ONE PLACE

Doosan are the leading innovator of products and services that improve the quality of life for people and communities around the world. When it comes to business, Doosan don't just sell trucks, they provide the complete package, ensuring their customers are the priority. The IMHX exhibition in September is the perfect opportunity for you to come and experience this for yourselves.

Showcasing 16 trucks live on the stand, Doosan provides visitors with the chance to experience the latest fork lift truck innovations first-hand.

THE DOOSAN DIFFERENCE

The Doosan stand will be themed upon customer focus, ensuring that the journey and experience with Doosan is first class right from the start. We provide visitors with the best of both worlds - all your business requirements from one source – Doosan: design, products, customer service, maintenance, innovation, FMS and after-sales.

The stand will be laid out in different zones, with staff members on-hand to guide visitors around the stand, explaining the different stages and introducing customers to 'The Doosan Way'. This pathway allows visitors to interact with specific trucks dependent on their requirements and understand the latest product developments, leading onto a live Fleet Management System with an interactive display, followed by dedicated After-Sales area.

FLEET MANAGEMENT SYSTEM

Doosan has launched an online FMS website which allows customers 24/7 access. Each customer is provided with their own login details, enabling them to have complete visibility of their equipment and its history; this new online system allows customers to log breakdowns on a 24/7 basis, monitor uptime and fleet utilisation, request and authorise quotes for repairs, as well as review accounts information. The major benefit here is that our customers can make informed decisions



**Doosan offers the best of both worlds:
All your materials handling requirements
from one source**

based on real-time information, directly from a completely transparent system.

AFTER-SALES

High-quality customer service is all part of 'The Doosan Way'. Doosan ensures that customers are looked after from start to finish.

Service is the most critical factor in keeping your business running. Doosan offers national coverage, at a level that is appropriate for your individual need. For large nationwide fleet users, Doosan has 150 mobile technicians to give prompt, efficient and reliable service. However, local and regional based businesses will take advantage of the best dealer network in the UK, who have over 400 factory trained mobile engineers, right on your doorstep.

PARTS

Machine reliability and serviceability is taken very seriously at Doosan through a state-of-the-art Parts Distribution Centre based in Northampton. When you rent or purchase a Doosan forklift, you can be assured of outstanding levels of support. The Doosan parts system is one of the most sophisticated systems in the industry, utilising cloud technology all the way from engineer's tablets, to identify the correct parts required, through to being able to check stock availability globally. Next-day delivery is standard and can be achieved even for orders placed at 4.30pm.

With Doosan, you will realise that it's not about the truck, it's about you, the customer.

These services will be demonstrated at IMHX, providing visitors with the ability to experience the benefits and interact with these systems directly themselves. ■

stacks and nests; and a variety of the company's colourful pallets and diverse boxes for a wide range of applications.

Grammer (Stand 12S90), an innovation and technology leader in seating systems, will present its new MSG 75 EL/741 premium seat at IMHX.

It adjusts immediately and fully automatically to the operator's weight, thus making a major contribution to preventing stresses and strain on the spine and its disks.

Sufficient upward and downward suspension stroke is consistently ensured. The function also constantly monitors and corrects the remaining available suspension stroke while the vehicle is in motion. As a result, the driver is always in the best possible position. Also new is a height

adjustment feature that the operator can use to adjust the seat to their height (over a range of 40mm). An optional low-frequency suspension additionally ensures attenuation of vibrations and jolts to deliver even greater driving comfort.

The MSG 75 EL/741 features a reduced seat index point (SIP), thus defining a new standard for low-profile pneumatic suspensions. As a result, there is now a full-featured seat for installation on small vehicles. Wide, ergonomic seat cushions, together with the new and innovative combined adjustment of the seat cushion depth and angle, additionally support comfortable sitting.

The MSG 75 EL/741 also boasts the innovative "Dualmotion" back support. Forklift operators often have to twist around in their seats or even spend



much of their time driving backward. This significantly increases their risk of suffering back pain or even injuries. The patented "Dualmotion" system from Grammer goes a long way toward removing stresses from the operator in every driving situation.

Harting (Stand UK14) will be exhibiting its range of Radio Frequency Identification (RFID) products at IMHX. Products on show will include the unique Ha-VIS Locfield antenna and the new Ha-VIS RF-R300 UHF RFID reader, both designed to meet some of the toughest industrial RFID applications.

The stand will feature live demonstrations to highlight how Harting's products help overcome the challenges of speed, location and environmental conditions. Tags of various design and specification, combined with a range of antenna designs and readers of appropriate power can be used to create solutions for almost every RFID requirement.

The Ha-VIS RF-R300 UHF RFID reader is of extremely robust construction allowing it to be placed in exposed and harsh environments. Its innovative software gives it the flexibility to tackle a wide range of RFID applications. The robust M12 Harting connectors provide for both Power-over-Ethernet and eight GPIO (General Purpose Inputs

and Outputs). There is also an optional external power supply to add further flexibility in configuration.

The Ha-VIS Locfield RFID antenna uses a coaxial travelling-wave concept to offer users a compact package with complete flexibility in the design of RF reading zones. This makes it ideal for situations where space is at a premium.

The mechanically flexible Ha-VIS Locfield RFID antenna requires minimal space as it consists only of an industrial-grade coaxial line. The antenna can therefore be installed and laid in any shape according to the needs of the specific application. This includes the ability to lay it around the curves of conveyor belts.

Harting will also show its range of RFID tags, readers, connectors and switches that direct customers and systems integrators can use to build complete reader networks for RFID applications.

Hoppecke Industrial Batteries (Stand 11M47) - a leading specialist for industrial battery systems and the largest battery manufacturer in European ownership - will use IMHX to showcase its brand new lithium-ion (LiOn) battery and charger.

Visitors to Hoppecke's stand will also be able to see its new explosion-proof battery and charger alongside one of >>>90

