

Strong relationship

The best partnerships in business are based on synergy of products and performance and a mutual ethos of customer care.

In the UK, Doosan trucks are fitted with additional safety features including the Blue Arrow spot lamp from **Curtis** that projects a directional arrow onto floors to alert pedestrians of an approaching vehicle (red also available) and bright, long lasting LED work lamps, as well as a versatile magnetic base engineers work lamps which can be used by either truck operators or maintenance engineers in any environment.

Truck batteries are matched up with the corresponding Curtis Battery Charger. Varying depending on specification and use, they comprise – mostly – tough stationary Primo Power (or Pulse version for fast charging) - advanced high frequency models or small single phase Piccolos, ideal for wet-cell batteries in pallet trucks. All Curtis chargers are fitted



with REMA connectors and come with long warranty and field support service.

Paul Watson, sales director of Doosan is very happy with the multiple benefits of the Curtis connection. "It works in every respect to have this single source of supply and contact. Taking the three different controller units for example we looked, as we should, at all potential manufacturers but trusting our choice of Curtis Instruments for all of them means the best worldwide fit with easy ongoing development and attention for our range. Great products and a strong, easy relationship between the companies in Northampton enable us to provide complete support to our customers."

Tel: 01604 885201

Logistics firm boosts North West footprint



Howard Tenens has bought a new site in Heywood, Manchester, which includes 175,000 square feet of warehouse space and significant yard and outside area. This increases

Howard Tenens' total warehouse footprint to over 3,500,000 square feet in the UK.

The unit has been bought by the Group as a result of the growing demand for logistics warehouse space from their customer base.

Jamie Hartles, logistics director at Howard Tenens, says: "Manchester represents an important purchase from a strategic standpoint. As a national logistics business Manchester further supports our continued growth. The added advantage of owning the sites means we can provide our customers with enhanced service options."

Tel: 08702 475640

TGW strengthens European team

Automated logistics solutions provider **TGW** is reinforcing its European team with key senior appointments in the Benelux and an expansion to its Executive Board.

Experienced logistics professional Bas Ravestein will support TGW's continued growth in the Benelux region as Senior Design Engineer, while Walter Etienne returns to the company as Senior Project Manager.

In addition, Christoph Wolkerstorfer, formerly Managing Director of TGW Mechanics, will become part of the management board and be responsible for sales, market development and logistics solutions.



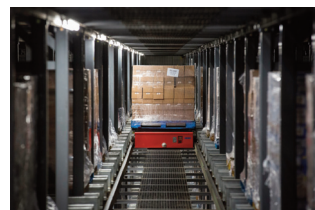
Martin Rausch, currently Director of Product Development at TGW Mechanics, will also move to the board and cover development, production and supply chain management.

Tel: +43-(0) 7242 486-0

Swisslog acquires US automation specialist

Swisslog Warehouse and Distribution Solutions has bought pallet shuttle automated storage and retrieval systems (ASRS) supplier Power Automation Systems (PAS).

Christian Baur, Swisslog CEO of Warehouse and Distribution Solutions said: "The acquisition of PAS allows Swisslog to expand our product portfolio and offerings with focus to the North American and APAC markets. As the leader in logistics automation, our goal was to offer our clients a new dimension of speed and storage density for pallet warehouses that handle a confined number of SKUs with high volume,



not only in the green field, but also for existing buildings."

Headquartered in Lathrop, CA, the PAS office will immediately serve as the Swisslog Americas West Coast location. In addition, the acquisition is designed to further develop and expand Swisslog's reach in North America, South America, Asia, and Australia toward end of production line ASRS applications for fast moving goods with a maximum degree of customer satisfaction.

Tel: 01527 551600

Impressive growth for Centriq

Centriq Group, the parent company of Voiteq and Cirrus Logistics, achieved a 21% increase in revenues, while headcount rose 24% last year. The firm also expanded into new geographies and markets, and further developed its product portfolio.

Voiteq is a voice-directed work solutions provider and Cirrus Logistics supplies modelling and simulation applications.

Cirrus Logistics concluded record sales for both its CLASS modelling and simulation and its COST2SERV network strategy products. The company continued to gain market share across China, adding 250 new

CLASS licences in this region, and its ongoing R&D investment culminated in the launch of CLASS version 14 in January this year.

2015 also saw Voiteq make significant R&D investments, resulting in the release of VoiceMan Warehouse Execution System v2.40 and spearheading the use of voice outside the traditional warehouse environment into new markets such as in-store and inspection.

Tel: 0844 894 0322



SEW Eurodrive invests in crane system

When SEW Eurodrive elected to build its new, purpose-designed UK head office, production and service facility located in Normanton, West Yorkshire, a prime operational objective was to install a crane and hoist infrastructure that would prove pivotal in delivering maximum use of available floor space without impeding operational performance.

Konecranes created a design that centred on an innovative configuration and a layout that utilised the building's main steel structure to support both the gantries and interconnecting crane girders. By doing so, the need to incorporate upright supports and stanchions was negated, capturing more open floor space.

In addition to implementing a 'freestanding' gantry system approach, SEW Eurodrive also aspired to work with a supplier whose cranes could accommodate their own drives on the two, 10-tonne capacity

single girder overhead cranes that are located within the service and repair workshop area. Spanning 15m and providing a lifting height of 8m, both cranes - equipped with Konecranes CXT electric wire hoists and featuring SEW Eurodrive's 0.65kW travelling motor - can be operated together under master and slave radio control. Featuring an integral anti-collision mechanism, the master crane operates via a radio joystick control and the slave a mobile pendant.

Tel: 0808 2929256

